

**COUNSELLOR:** Dr hab. Sylwester Kozak

**EDITORS:** Małgorzata Głowacka • Karolina Jemielity

**WRITERS:** Iwo Bachórz • Dawid Bródka • Łukasz Brynczak • Monika Danilczuk • Bartosz Golnik • Łukasz Grzęda • Paula Jerszewska • Anna Kaba • Krzysztof Śnieżko • Michał Tuszyński

**ENGLISH EDITION:** Dawid Bródka • Michał Tuszyński

**GRAPHICS:** Jolanta Szyperka

## Economy

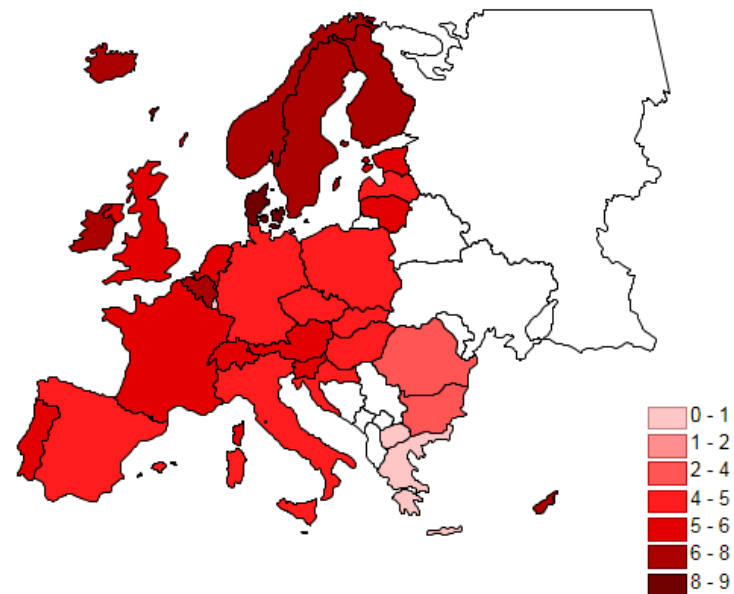
- **HSBC: Poland's GDP in 2017 will increase by 3.5%.** Initially it was assumed to increase by 3.1%. Correction of results is due to improvement of overall economic situation.
- **GUS: Adjusted GDP growth for 2016.** Economic growth (seasonally unadjusted) amounted to 2.8%, not to 2.7% as previously reported. Adjustments also apply to individual quarters.
- **After the current rise in fuel prices, prices are expected to fall.** During the week gasoline and diesel prices increased by 4 cents per liter. Wholesale prices have started to fall, and the trend should continue.
- **GfK: Poles buy more.** The indicator of shopping tendency increased to 18.8 points in March 2017. The previous year was 7.3 points.
- **REAS: Exceptionally high demand in the housing market.** According to the institution, the upward trend will be maintained. In the first quarter of 2017, 18.6 thousand apartments were sold from the primary market, up by 29.5% more q/q.
- **MR: sold production of the industry will fall in Q4 to 2.5% yoy.** On April's readings, the difference in the number of working days will take a strong effect, due to the Easter holiday.

## Financial institutions

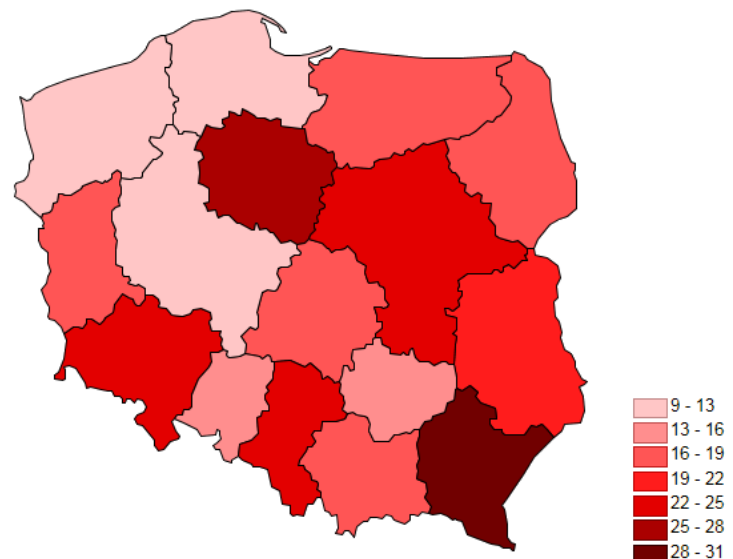
- **Shareholders of Pekao S.A. are to be paid a dividend of PLN 2.28 billion.** The value of the dividend per one share of the bank is PLN 8.68. Dividend will be paid on 6 July 2017. The number of shares of the bank covered by the dividend is 262 million.
- **Bank Zachodni WBK is likely to pay dividends.** The proposed dividend will be PLN 535 million from undistributed net profit for 2014 and 2015. Dividends per share will amount to PLN 5.4.
- **The number of stationary branch offices in Poland is decreasing.** Consequently, a decrease is being noted in job offers in banking. In February, the number of bank branches fell below seven thousand. The same number concerns smaller entities: subsidiaries, expositions or representations. Poland is on the 5th place in number of overall bank branches in the European Union.
- **UOKiK issued three decisions concerning banks - Getin Noble, mBank and Raiffeisen and with TUNŻ Europa insurer.** The office acknowledged position of consumers. Institution pointed out that under the given terms of services banks could arbitrarily determine the value of installments and loans. According to UOKiK these clauses are not allowed.

## Economic maps

Educational expenditures in 2013 (% GDP)



Public educational expenditures per capita in 2015 (PLN)



## Financial Markets

- Dino's successful debut on the WSE.** Stock quotes of supermarket chains grew at the beginning by as much as 10% with turnover exceeding PLN 300 million. Enterprise Investors has sold 49% of its shares for PLN 1.6 billion, which means that Dino's offer was the largest on the WSE since 2013.

WIG20		mWIG40	
WINER OF THE WEEK			
PKNORLEN	+0.98	FORTE	+2.53
LOSER OF THE WEEK			
CYFRPLSAT	-2.65	BORYSZEW	-3.77

- Solaris in the Netherlands.** The contract was made by Connexion for 40 articulated buses. They are going to be equipped with DAF's internal combustion engine. This is the first order made by a Polish company in this country.

- Wawel invests in Dobroszyce.** The manufacturer of sweets is expanding the factory. The cost of increasing the production capacity of a plant operating in Kraków's special economic zone is estimated at several tens of millions PLN. This will also create 18 new worksites.
- Brent drops strongly to \$ 51.9 a barrel.** The reason is an increase in gasoline stocks of 1.5 million barrels. Copper falls to \$ 5,640 by the high inventory of this metal. Gold falls to \$ 1,286 per ounce due to the appreciation of the dollar.
- The fall in the value of the PLN, strengthening of the EUR, appreciation of the USD.** The fall in the valuation of the Polish currency, according to analysts, is due to the uncertainty surrounding Sunday's election in France. The situation on the French political scene also contributed to the rise in the value of the euro. From Wednesday it was possible to observe a situation in which the dollar gains against the PLN. This was due to, inter alia, the volatility of the attitude toward the Federal Reserve.

## Company of the week

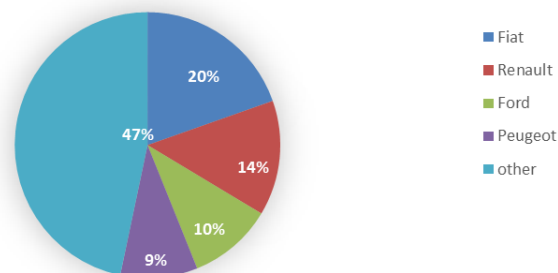
**EKO EXPORT SA** deals with the acquisition, processing and sale of microspheres (ie, coal dust combustion products in power stations), which is used in industries such as automotive, builder, ceramic and plastics. The company's products are certified in ISO 9001: 2008 and ISO 14001: 2004. Its

investments were co-financed from the European Union and aimed at modernizing the transport of raw materials and microspheres production. The company entered the Warsaw Stock Exchange in July 2009 and its current market value is PLN 150 million.

## Van market in Poland

The value of light commercial vehicles and heavy trucks sales increased in 2016 by 19.5% and 25.5% respectively (compared to 2015). Total vehicle sales rose by 21.2%. The largest market share is Fiat - 20%, Renault - 14%, Ford - 10% and Peugeot - 9%. In 2017, the sales of commercial vehicles should increase by 4.9%. Companies increase their fleets purchases as part of their overall increase in capital expenditures and business.

Vans and trucks market in Poland in 2016



## Statistical data

Macroeconomic indicators		Date
GDP y/y	2.7%	Q3 2016
CPI	2%	2017.03
Unemployment rate	8,2%	2017.03
Average monthly salary	4 277 PLN	2017.01
Industrial production	1,2%	2017.02
NBP reference rate	1,5%	od 2016.02

FX exchange rates		1W Δ %
EUR/PLN	4.27	0.88
USD/PLN	3.99	0.02
CHF/PLN	4.00	1.15
EUR/USD	1.07	0.98

Rates (%)		1W Δ bps
WIBOR 3M	1.73	0.00
EURIBOR 3M	-0.33	0.00
LIBOR CHF 3M	-0.73	-0.60

Stock markets (points)		1W Δ %
WIG	59 286	0.00
WIG 20	2 264	0.70
DAX	12 049	-1.44
FTSE	7 070	-3.07
DJI	20 548	-0.52
SP500	2 349	-0.17